

EXPRESSION OF INTEREST (EOI)

FOR

EMPANELMENT OF AGENCIES/ FIRMS FOR

STRENGTHENING

THE SAMPLE TRANSPORTATION SYSTEM

Chief District Medical & Public Health Officer, Kalahandi
Health & F.W. Deptt., Govt. of Odisha

ADV NO- 8171/2025-26/EOI
Date of commencement of tender

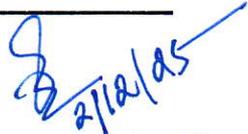
DT- 02/12/2025

Last date & time of receipt of bid documents

DT- 26/12/2025, at 04:00 PM

Date & time of opening of the bid

DT- 26/12/2025, at 04:30 PM.


Chief District Medical &
Public Health Officer, Kalahandi

OFFICE OF THE CHIEF DISTRICT MEDICAL & PUBLIC HEALTH OFFICER, KALAHANDI

No. 8171/2025-26/Eol/.....

Date: 02/12/2025

NOTICE INVITING Eol FOR EMPANELMENT OF AGENCIES/ FIRMS FOR STRENGTHENING THE SAMPLE TRANSPORTATION SYSTEM in the OFFICE OF THE CHIEF DISTRICT MEDICAL & PUBLIC HEALTH OFFICER, KALAHANDI from dt. 02/12/25 in the district Kalahandi. The Eol document with all information relating to the Eol process such as cost of tender paper, EMD, Eligibility Criteria, Terms & Conditions, etc. are available on the district website <https://kalahandi.odisha.gov.in/> which may be downloaded for use.

Interested agencies/ parties may submit their Eol super-scribing as "Eol for EMPANELMENT OF AGENCIES/ FIRMS FOR STRENGTHENING THE SAMPLE TRANSPORTATION SYSTEM in reference to Advertisement No. 8171/2025-26/Eol dt. 02/12/2025" to the undersigned through Speed Post/ Registered Post/ Courier only, which should reach on or before 4 P.M. of positively and the same will be opened at 4.30 P.M. on the same day by a Committee in presence of the Participants, who wish to attend the Eol Opening Meeting. The undersigned reserves the right to reject any or all the tenders without assigning any reason thereof.

Sd/-
CDM& PHO, Kalahandi
Address: Bhawanipatna


Chief District Medical &
Public Health Officer, Kalahandi

Expression of Interest (EOI)

No: 8171/2025-26/EOI

Date: 02/12/2025.

1. Background:

Diagnostic services at the Primary Health Centre (PHC)/Urban Primary Health Centre (UPHC) level Ayushman Arogya Mandirs (AAMs) have shown a dismal performance, despite significant strengthening efforts and funding provided over the last few years through the XV Finance Commission (XV FC). As per National and State mandates, every PHC/UPHC AAM is required to be equipped to provide 65 types of diagnostic tests, with a minimum of 40 types to be performed in-house and the remainder outsourced. These tests must be provided to all beneficiaries free of cost. Functional diagnostic facilities at this local level are crucial as they are closer to the community, enabling necessary periodic tests under National/State Schemes to be performed without hardship or financial burden.

The inadequacy of the current sample transportation system is identified as a major issue hindering the achievement of recommended test numbers. To urgently augment this performance, most critically, District to strengthen the Sample Supply Chain Management System. Therefore, Expression of Interest (EOI) is invited for empanelment of eligible agencies to address this gap.

2. Scope of Services :

- The primary task of the empanelled agency is to transport the samples maintaining Cold Chain from PHC/UPHC to drop-in-Centre (mostly established at CHC/UCHC) for necessary tests at outsourced lab (Engaged by the Deptt).
- The sample collection, labeling and packing is the responsibility of LT from concerned facility.
- The cold Box/ Vaccine Carrier for transportation of samples shall also be provided by the concerned facility.
- The prevailing financial norms for sample transportation for out-house diagnostic tests (Rs, 150/- per day per PHC/ UPHC for transportation of sample/s for a distance less than equal to 10 KMs from PHC/UPHC to Drop-in-centre & Rs 200/- more than 10 Kms) will be remained unchanged. The unit cost per day as mentioned above in this paragraph, shall be given irrespective of nos of samples transported in a day.
- Other similar assignments (transportation of Sputum samples, VPD Samples, Combo kit-RTI etc.) may be given to the selected agency and payment shall be given as per provisions in the PIP .


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3. EOI :

- EOI is invited from eligible Agencies/Firms as per the eligibility criteria for empanelment of agencies to "Strengthening the Sample Transport System ", in Kalahandi.

4. Eligibility Criteria:

- The bidder shall be a Company/Society/Trust/Partnership Firm) and should be registered in India with relevant act, such as a Company (Companies Act 2013/1956) / Partnership Firm (Indian Partnership Act 1932 /Limited Liability Partnership Act 2008), Society (Societies Registration Act 1860) or a Trust (Indian Trust Act 1882) and its amendments thereof. The bidder **cannot** be an individual (Sole Proprietor). No bidder can place more than one bid in any form.
- The Bidder must have minimum 1 year experience of working in the concerned district and in any Govt Sector (i.e. Health/Education/Livelihood etc.)/PSUs.
- The bidder should have at least average annual turnover (audited) of Rs 1 cr during financial years, i.e. 2022-23, 2023-24, 2024-25
- In case the Bidder is a NGO/Trust, the entity must possess an Unique ID Number through registration in the portal NGO-DARPAN of NITI Aayog.
- The Bidder who has been blacklisted / debarred / banned by any State Government / Central Govt. Organization / PSU will not be eligible to participate in the tender during the blacklisting / debarred period. The Bidder / Consortium members in case of Consortium, must not have been convicted /case pending against them by any court of law in India or Abroad for any civil/criminal offences. An original affidavit to these effect is to be submitted
- The proposal from the agency/ies conducting the out-house Diagnostic tests for public health facilities shall not be considered due to various ethical issues.
- The bidder who has Poor / Unsatisfactory performance of Services rendered in any projects of the tender inviting authority shall not be eligible to participate in the tender. The given Clauses shall be applicable to both the members


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5. Essentials for application :

- The bidders have to submit their application in a sealed cover which must be super-scribed as:“ Expression of Interest for empanelment of Agencies/Firms for Strengthen sample Transportation System for the District Kalahandi in reference to EOI no. 8171/2025-26/EOI dated 02/12/2025.

6. The sealed cover should contain the following documents :

- Copy of the PAN Card.
- Copies of the organisation's Income Tax Acknowledgement Report (Assessment Year 2022-23, 2023-24 & 2024-25)
- Copies of the audited financial statement for the last three financial years i.e. 2022-23 , 2023-24 & 24-25
- Photocopy of GST registration certificate and GST updated return copy of last FY (GSTR-3B & GSTR-1).
- Agencies that have been blacklisted either by the Tender inviting authority or by any State Govt. or Central Govt. organization, are not eligible to participate in the tender for that item during the period of blacklisting. A declaration about this should be submitted by a Notary Public.
- The bidder should submit the required Earnest Money Deposit (EMD) of Rs. Rs.50,000/- only. The EMD shall be submitted in the shape of a Demand Draft only in favour of CDM & PHO, Kalahandi from any Nationalized/Scheduled Bank payable at Bhawanipatna.
- A non-refundable amount of Rs. 2000/- (Rs Two Thousand only) in shape of DD/Bankers Cheque from any scheduled commercial bank drawn in favor of CDM & PHO, Kalahandi cost of RFP document
- The bidder must have a local office in Odisha and suffice local contact person's address and telephone no. Document in support of it should be submitted with the tender documents
- Document in favour experience of working in the concerned district in Govt projects/PSUs.
- Document in favour experience in the health sector,
- Document in favour experience in supply chain management systems either directly or as part of any project in any State Government/ Central Government / Public Sector Undertakings / under CSR
- In case of NGO/ Trust, a copy of the unique ID under the portal NGO Darpan of NITI Aayog.
- A copy of the Eoi document/application sealed and signed in all pages by the applicant.
- Any other details the bidder would like to include in the proposal.


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Other Conditions

- Eligible bidders should submit their tender documents to CDM&PHO Kalahandi through Speed Post / Registered Post / Courier on or before the scheduled date and time.
- Any tender documents received after the due date & time will be rejected and returned to the sender unopened.
- Violating any terms and conditions of the tender will be liable for blacklisted and the department will disqualify and debarred the firm to participate in any tender of this district for a period of next 03 (three) years from the date of issue of the letter and the EMD (if any) will be forfeited.
- Tender documents should be typewritten or computerized, failing which the bidders will be ineligible for consideration. No further correction will be allowed.
- All legal disputes are subject to the jurisdiction of Court of District Judge Kalahandi only.

7. TERMS & CONDITIONS.

- **Period of Partnership:** The project period will be initially for a period of 3 years which may be extended for another 2 years based on satisfactory performance of the service provider and fund provision under the State Budget/NHM/Any other Sources.
- **Performance Security:** The selected Agency on acceptance must deposit a Bank Guarantee for Rs. 01 Lakhs (Rupees One Lakhs only) in the name of CDM&PHO, Kalahandi from a Nationalized Bank valid for a period of minimum 36 months as performance security of the project which will have to be extended for a further period based on the period of extension of the project if any. In case of non-submission of performance security or fails to execute the contract by the successful bidder, the EMD furnished by the successful bidder shall be forfeited.

7.1 Letter of Award and Agreement

- The selected Agency shall be considered for issue of LOA.
- The selected Agency shall be required to send its acceptance of LOA within 07 (seven) days of issue of LOA and sign the agreement along with submission of Performance Security within 15 (Fifteen) days time from the date of LOA.


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- If the selected Agency fails to provide performance security within the prescribed time or the fails to sign the Contract Agreement within prescribed time period , the Tender Inviting Authority shall reject the application.

7.2 Performance Monitoring and Standard of Services²

- Performance shall be measured against strict targets (KPIs) i.e. transportation of samples min 5 days in a week, strict use of cold chain for sample transportation etc.
- Compliance is verified through a combination of digital portal data ("Krishana Diagnostic Pvt Ltd") and Records & Registers maintained at PHC/UPHC level..
- A robust monitoring system includes periodic checks by Programme Officers at all levels, random unannounced field inspections, and mandatory quarterly performance review meetings shall be taken up by the district Authorities.
- The contract's annual renewal is solely dependent on achieving a "Satisfactory" (min 60% mandays transportation done against actual target, calculated by the district considering LT in position in PHC/UPHCs)from the district authority.
- Contract Termination: Serious or repeated breaches of contract, including data falsification or actions compromising public health, are grounds for immediate contract termination.
- Data Accuracy: The agency is responsible for maintaining 100% accuracy in all submitted transportation data and reports, which is cross-verified against official records if required.

7.3 Periodicity of Payment : The payment to the agency shall be made centrally at District level on quarterly basis based on the bills raised by the agency & after due check vis-a- vis reports collected from Blocks & sample verification of portal data(managed by Krsnaa).

8. EVALUATION OF THE PROPOSALS

- Technical evaluation shall be undertaken of those bids which are assessed to be responsive and meet the 'Pre-Qualification Conditions. The Authority shall carry out the evaluation applying the criteria stated in the RFP. Each responsive proposal shall be attributed a Technical Score. The following scoring methodology shall be used for evaluating the Technical Proposal.


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Sl.	Criteria	Marks
1	District Presence -Years of experience in working in the concerned District in Govt Sector, PSU, Kalahandi	10
2	Govt Health Sector Experiences - Years of experience in working in Govt health sector	10
3	Supply Chain Experience in general - Years of experience in working for supply chain management	10
4	Supply Chain Experience in Govt Health Sector : Years of experience in Supply Chain Management especially in Govt Health sector (managing supply chain for Diagnostic Services, any other areas with the Govt Health sector)	10
5	Extent of experience in managing Diagnostic Supply Chain : Experience in transportation of sizeable quantity of Diagnostic samples	20
6	Financial Strength : Average Annual Financial Turnover	20
7	Understanding of the Project : Implementation Modalities (Plan for covering all PHC/UPHC-2marks , HR deployment-2 marks, Cold chain system-2 marks, Logistic supply-2 marks & coordination with Outsourced agency providing Diagnostic services -2)	10
	Total	80

Only those bidders who secure a minimum of 60% of the total Technical Score (i.e., 48 out of 80 marks) shall be considered Technically Qualified and empanelled.


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The detail breakup of Technical Evaluation Score for each of the Criteria are placed in table below:

Sl. No	Technical Evaluation Parameters	Max. Marks	Means of Verification
1	<p>District Presence-</p> <ul style="list-style-type: none"> • Years of experience in working for implementing various projects (criteria of calculating 1 year of experience –project must be recurring in nature & implemented for a period minimum of 6 months in a particular year) irrespective of domains(Health/Education/Livelihood etc.) & not necessarily Govt Projects in the concerned District. • < 2 years -0 • Minimum 2years -5 • Min 3 years -7 • More than 3 years -10 	10	Contract Documents
2	<p>Govt Health Sector Experiences :</p> <p>Years of experience (criteria of calculating 1 year of experience –project must be recurring in nature & implemented for a period minimum of 6 months in a particular year) in working in Govt health sector (Irrespective of States)</p> <ul style="list-style-type: none"> • Less than 2 years -0 • Minimum 2 years -5 • Min 3 years -7 • More than 3 years -10 	10	Contract Documents
3	<p>Supply Chan Experience in general :</p> <p>Years of experience in working for supply chain management (Irrespective of States & the assignment shall not be less than 6 months in a particular year).</p> <ul style="list-style-type: none"> • Less than 2 years-0 • Minimum 2 years -5 • Min 3 years -7 • More than 3 years -10 	10	Contract Documents


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Sl. No	Technical Evaluation Parameters	Max. Marks	Means of Verification
4	<p>Supply Chain Experience in Govt Health Sector : Years of experience in Supply Chain Management especially in Govt Health sector (managing supply chain for Diagnostic Services, any other areas). Further, the assignment shall be for any States & not be less than 6 months in a particular year).</p> <ul style="list-style-type: none"> • Less than 2 years-0 • Minimum 2 years -5 • Min 3 years -7 • More than 3 years -10 	10	Contract Documents
5	<p>Extent of experience in managing Diagnostic Supply Chain : Volume of diagnostic Samples Transported: Average number of diagnostic samples transported per annum for any State/Central Government/PSU during the last three FYs (2021-22, 2022-23 & 2023-24). Criteria for Award of Marks:</p> <ul style="list-style-type: none"> • 1,00,000-200,000 samples/year = 10 marks • 2,00,000-300,000 samples/year = 15 marks• • > 300000 sample/Year = 20 marks 	10	Contract Documents
6	<p>Financial Strength : Financial Turnover Criteria for Award of Marks – Average Annual Turnover (FY 2022-23, 2023-24 & 2024-25)</p> <ul style="list-style-type: none"> • >1 Cr & ≤2Cr = 10 marks • >2Cr & ≤3 Cr = 15 marks • >3 Cr =20 Crs 	20	CA-certified Turnover Certificate + Audited Financial Statements
7	<p>Understanding of the Project: Brief Note (not more than 2 pages) on Implementation Modalities (Plan for covering all PHC/UPHC-2marks , HR deployment-2 marks, Cold chain system-2 marks, Logistic supply-2 marks & coordination with Outsourced agency providing Diagnostic services -2)</p>	10	Document Submitted by the agency
	Total Marks	80	


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Annexure -A

CHECK LIST OF DOCUMENTS SUBMITTED

Sl. No.	List of Tender Documents Submitted	Yes	No	Page No.
1	Self-attested Copy of the PAN Card.			
2	Self-attested Copies of organization Income Tax Acknowledgement Report (Assessment Year 2022-23, 2023-24 & 2024-25)			
3	Self-attested Copies of the audited financial statement for the last three financial years i.e. 2021-22, 2022-23 & 2023-24. (Annexure-C)			
4	Self-attested Photocopy of GST registration certificate and GST updated return copy of April 24 to March 25 (GSTR-3B & GSTR-1).			
5	Earnest Money Deposit (EMD) of Rs. 50,000 submitted in the shape of a Demand Draft only in favour of CDM&PHO, Kalahandi from any Nationalized/Scheduled Bank payable at Bhawanipatna.			
6	A non-refundable amount of Rs. 2000/- (Rs Two Thousand only) in shape of DD/Bankers Cheque from any scheduled commercial bank drawn in favor of CDM&PHO, Kalahandi cost of RFP document, <i>as Tender Cost.</i>			
8	Self-attested Valid GST registration with local contact person's address and telephone no			
9	Self-attested Documentary proof in favour of technical qualifications mentioned in point -8			
10	Any Other			

Signature of the Bidder with seal


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ANNEXURE-B

DECLARATION

(To be submitted on Bidder's in (Rs 20) non-judicial paper)
[To be submitted in Technical Bid]
(Filled by the Notary)

To

Chief District Medical & Public Health Officer, Kalahandi
At/Po- Bhawanipatna
Dist- Kalahandi

Sub: Your EOI No....., Dated.....

Dear Madam/Sir,

I/We hereby declare that our organization is having unblemished past record and was not under a declaration of ineligibility for corrupt and fraudulent practices issued by Government of India or any State Government/PSU in the country of India. That the organization does not have any legal suit/criminal case pending against it for violation of PF /ESI/MW Act or any other law. That the organization have not been de-recognized /black listed by the Tender inviting authority or by any state Govt. or Central Govt. organization for supply of Not of Standard Quality Items/non-supply. Further, we agree to abide by all the terms and conditions as mentioned in the tender document. We have also noted that CDM&PHO Kalahandi reserves the right to consider reject any or all bids without assigning any reason thereof.

Seal & Signature of the Notary


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ANNEXURE-C

**ANNUAL TURN OVER STATEMENT
(In the letterhead of the Chartered Accountant)**

The Annual Turnover for the last 3 (three) financial years of M/S..... is given below and it is to certify that that the statement is true and correct to best of my knowledge & belief.

Sl	Financial Year	Turnover in Rs.
1	2021-22	
2	2022-23	
3	2023-24	
Average Annual Turnover in Rs.		

***Provisional audited statement shall not be considered.**

Date & Signature of Auditor/ Chartered Accountant

Place: (Name in Capital)

Seal Membership No.

UDIN

N.B: This turnover statement should also be supported by copies of audited annual statement of the last three financial years Annual Report and the turnover figures mentioned above should be highlighted there.


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